Searcher: Jeanne Horris Serial 09/520763 May 15, 2003

```
File 65:Inside Conferences 1993-2003/May W1
File 35:Dissertation Abs Online 1861-2003/Apr
File 583: Gale Group Globalbase (TM) 1986-2002/Dec 13
       2:INSPEC 1969-2003/May W1
File 233: Internet & Personal Comp. Abs. 1981-2003/Apr
File 474: New York Times Abs 1969-2003/May 13
File 475:Wall Street Journal Abs 1973-2003/May 13
File 99:Wilson Appl. Sci & Tech Abs 1983-2003/Mar
File 256:SoftBase:Reviews,Companies&Prods. 82-2003/Apr
File 169:Insurance Periodicals 1984-1999/Nov 15
File 139: EconLit 1969-2003/May
        Items
                Description
        56274
                FINANCIAL()SERVICE? ?
S1
       138078
                WEALTH? ? OR RICH OR NET()WORTH
S2
                INDIVIDUAL? ? OR PERSON? ? OR PEOPLE OR CLIENT????
S3
       982887
      1339168
                FREQUEN? OR TIMES
      1114719 REFERRAL? ? OR REFER? ? OR REFERR??? OR USE UR UTILIS? OR -
S5
             UTILIZ? OR NEED OR NEEDS OR CONTACT?
                VALUE? ? OR VALUING OR RATE?? OR RATING? ? OR VALUATION? ?
S6
      2236188
                HIERARCH? OR RANK OR RANKS OR RANKED OR RANKING? ? OR GRAD-
S7
       306861
             E? ? OR GRADING
       359236
                MARKETING
S8
S9
           49
                S2(2N)S3(S)S1
         9113
                S4(3N)S5
S10
            0
                S9 AND S10
S11
                S9 AND S5
            4
S12
S13
            0
                S9 AND S7
                S9 AND S6
S14
            4
            8
                S12:S14
S15
            8
S16
                RD (unique items)
S17
            2
                S16/2001:2003
            6
                S16 NOT S17
S18
                S8/TI, DE AND S1/TI, DE
         1460
S19
            9
                S2/TI, DE AND S19
S20
                S20 NOT S15
S21
            9
S22
            8
                RD (unique items)
S23
            1
                S22/2001:2003
S24
            7
                S22 NOT S23
S25
          508
                S1 AND S2
S26
           81
                S25 AND (S10 OR S6 OR S7)
                S25 AND S10
S27
            0
S28
            4
                S25 AND S4(S)S5
           10
                S25 AND S7
S29
S30
           12
                S28:S29 NOT (S15 OR S24)
           12
                RD (unique items)
S31
                S31/2001:2003
$32
           1
          .11
                S31 NOT S32
S33
S34
           11
                Sort S33/ALL/PY,D [not relevant]
         1181
                S1/DE AND MARKETING/DE
S35
          112
                S2/DE AND INDIVIDUAL? ?/DE
S36
                S35 AND S36
S37
            0
S38
        11282
                S2/DE
                S35 AND S38
S39
            0
        37755
S40
                INDIVIDUAL?/DE
                S35 AND S340
S41
            0
            0
                S35 AND S40
542
```

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```
File 350:Derwent WPIX 1963-2003/UD, UM &UP=200330
File 347: JAPIO Oct 1976-2003/Jan (Updated 030506)
File 371: French Patents 1961-2002/BOPI 200209
        Items
                Description
                FINANCIAL()SERVICE? ?
S1
          457
                WEALTH? ? OR RICH OR NET()WORTH
        41287
S2
                INDIVIDUAL? ? OR PERSON? ? OR PEOPLE OR CUSTOMER? ? OR CLI-
       479309
S3
             ENT????
                FREQUEN? OR TIMES
S4
      1094993
                REFERRAL? ? OR REFER? ? OR REFERRED OR REFERRING
        61755
S5
                USE OR UTILIS? OR UTILIZ?, OR NEED OR NEEDS OR CONTACT?
      7382958
S6
                VALUE? ? OR VALUING OR RATE? ? OR RATING? ? OR VALUATION? ?
S7
      1800707
                HIERARCH? OR RANK OR RANKS OR RANKED OR RANKING? ? OR GRAD-
        85438
S8
             E? ? OR GRADING
                SERVICE OR SERVICES
S 9
       238558
         4405
                MARKETING
S10
                IC=G06F-017
       215998
S11
        41275
                WEALTH? ? OR RICH OR HIGH()NET()WORTH
S12
                 (PRIVATE OR PERSONALIZED OR PERSONALISED) () BANKING
S13
            3
                 (S1 OR S13) AND S12
S14
                S14 AND S11
            3
S15
                S1 OR S13
S16
          460
        57331
                S4(3N)S6:S7
S17
                S16 AND S17
            4
S18
                S18 NOT S15
            3
s19
S20
           11
                S16 AND S8
                S20 NOT (S15 OR S18)
S21
           10
            8
                S11 AND S21
S22
            2
                S21 NOT S22
S23
```

## 15/26,TI/2 (Item 2 from file: 350)

DIALOG(R) File 350: Derwent WPIX

(c) 2003 Thomson Derwent. All rts. reserv.

013905138

WPI Acc No: 2001-389351/200141

Market information management terminal has contact management interface displaying contact records with contact ID information and market information interface displaying searched and extracted information items

## 19/26,TI/3 (Item 3 from file: 350)

DIALOG(R) File 350: Derwent WPIX

(c) 2003 Thomson Derwent. All rts. reserv.

012614958

WPI Acc No: 1999-421062/199936

Database event analysis and strategy selection method for managing customer contacts

## ~ 19/34/2 (Item 2 from file: 350)

DIALOG(R) File 350: Derwent WPIX

(c) 2003 Thomson Derwent. All rts. reserv.

013507061 \*\*Image available\*\*

WPI Acc No: 2000-679005/200066

Integrated financial product presentation method involves diarising needs of customer, so as to contact customer prior to or at approximate times regarding determined needs

Patent Assignee: FORD & CO PTY LTD T J (FORD-N)

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```
File 350:Derwent WPIX 1963-2003/UD,UM &UP=200330
File 347: JAPIO Oct 1976-2003/Jan (Updated 030506)
File 371: French Patents 1961-2002/BOPI 200209
               Description
Set
        Items
               AU='COMISKEY S W'
s1
           6
               AU='MEYERS T H'
S2
            2
               S1 AND S2
s3
           1
        11898
               FINANC?
S4
                S1:S2 AND S4
S5
           1
                S5 NOT S3
S6
            0
           (Item 1 from file: 350)
3/34/1
DIALOG(R) File 350: Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.
            **Image available**
014098113
WPI Acc No: 2001-582327/200165
Financial service provision method for wealthy individuals involves core
service providers affiliated service providers and non-affiliated service
providers
Patent Assignee: COMISKEY S W (COMI-I)
Inventor: COMISKEY S W ; MEYERS T H
Number of Countries: 094 Number of Patents: 003
Patent Family:
                     Date
                             Applicat No
                                            Kind
                                                   Date
                                                            Week
Patent No
              Kind
                  20010913 WO 2001US7035 A
                                                 20010306. 200165
WO 200167287
              A1
                   20010917 AU 200141992
                                                 20010306 200204
                                             Α
AU 200141992
               Α
                  20030102 EP 2001913314
                                                 20010306
                                                           200310
              A1
                                             Α
EP 1269343
                             WO 2001US7035
                                                 20010306
                                             Α
Priority Applications (No Type Date): US 2000520763 A 20000308
Patent Details:
                         Main IPC
                                     Filing Notes
Patent No Kind Lan Pg
WO 200167287 A1 E 20 G06F-017/00
   Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA
   CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP
   KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT
   RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW
   Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR
   IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TR TZ UG ZW
                                     Based on patent WO 200167287
                       G06F-017/00
AU 200141992 A
              A1 E
                       G06F-017/00
                                     Based on patent WO 200167287
   Designated States (Regional): AL AT BE CH CY DE DK ES FI FR GB GR IE IT
   LI LT LU LV MC MK NL PT RO SE SI TR
Abstract (Basic): WO 200167287 A1
        NOVELTY - Client's needs assessed from information received from
    client. Services required provided by hierarchical groupings of service
    providers. High value (110) frequently needed (100) services are core
    group (120). Low value seldom required services are non affiliated
```

group (140). The others in between are affiliated group (130). DETAILED DESCRIPTION - An INDEPENDENT CLAIM is included for a

computer system implementing the described method.

USE - As a method of providing services (claimed) e.g. financial services, to wealthy individuals.

ADVANTAGE - Provides an efficient method of service provision since it affords highest degree of control over most valuable and frequently used services but places no restriction on the type of services that can be offered.

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DESCRIPTION OF DRAWING(S) - Drawing is a table illustrating a method of assigning service providers to service provider groups. Frequent need (100)
High value (110)
Core group (120)
Affiliated group (130)
Non-affiliated group (140)
pp; 20 DwgNo 1/5
Derwent Class: T01
International Patent Class (Main): G06F-017/00

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**S4** 

3

File 348:EUROPEAN PATENTS 1978-2003/Apr W04 File 349:PCT FULLTEXT 1979-2002/UB=20030508,UT=20030501 Description Items Set AU='COMISKEY STEPHEN W' S1 6 s2 2 AU='MEYERS TIMOTHY H' S1 AND S2 [duplicates] s3 2 S1:S2 NOT S3 4 S4 FINANC? AND S4 **S**5 File 717: The Washington Times Jun 1989-2003/May 12 File 577: Roanoke Times 1992-2003/May 12 File 709:Richmond Times-Disp. 1989-2003/May 11 File 741: (Norfolk) Led./Pil. 1990-2003/May 11 File 635: Business Dateline(R) 1985-2003/May 13 Description Items 624 COMISKEY S1 7544 **MEYERS** S2 3 S1 AND S2 **S**3

RD (unique items) [not relevant]